

MID-STATE TECHNICAL COLLEGE BUSINESS MANAGEMENT TO UW-STEVENSON POINT B.S. MANAGEMENT TRANSFER GUIDE

Mid-State Technical College General Education Courses

| Mid-State Catalog Number | Mid-State Course Name | University Catalog Number | University Course Name | Credits |
|--|--|--|--|---------|
| 10-801-136 OR 10-801-195 | English Composition 1 OR Written Communication | ENGL 101 | Academic Reading and Writing | 3 |
| 10-801-198 OR 10-801-196 | Speech OR Oral/Interpersonal Communication | COM 101 OR COM 180 | Fundamentals of Oral Communication OR Fundamentals of Workplace Communication | 3 |
| 10-804-107 OR 10-804-118 OR 10-804-189 | College Mathematics OR Intermediate Algebra with Applications OR Introductory Statistics | MATH 90 OR MATH 95/107 OR MATH 255 | Beginning Algebra OR Intermediate Algebra and Algebra for Pre-Calculus OR Elementary Statistical Methods | 3-4 |
| 10-809-198 OR 10-809-188 | Intro to Psychology OR Developmental Psychology | PSYC 110 OR HD 265 | Intro to Psychology OR Human Growth and Development | 3 |
| 10-809-196 OR 10-809-172 OR 10-809-122 | Intro to Sociology OR Intro to Diversity Studies OR Intro to American Government | SOC 101 OR SSUS 1XX OR POLI 101 | Intro to Sociology OR Social Science / U.S. Diversity Course OR American Politics | 3 |
| 10-809-195 | Economics | ECON 110 | Principles of Macroeconomics | 3 |

Mid-State Technical College Program Courses

| Mid-State Catalog Number | Mid-State Course Name | University Catalog Number | University Course Name | Credits |
|--------------------------------|---|---------------------------|----------------------------|---------|
| 10-102-101 | Introduction to Business | BUS 100 | Introduction to Business | 3 |
| 10-102-138 OR 10-196-190 | Organizational Behavior OR Leadership Development | BUS 325 | Organizational Behavior | 3 |
| 10-104-102 | Marketing Principles | BUS 330 | Principles of Marketing | 3 |
| 10-102-104 | Business Law | BUS 340 | Business Law and Ethics | 3 |
| 10-196-193 | Human Resource Management | BUS 324 | Human Resource Management | 3 |
| 10-196-189 | Team Building and Problem Solving | BUS 3XX | Management Electives | 3 |
| 10-196-192 | Managing for Quality | BUS 3XX | Management Electives | 3 |
| 10-106-106 | Quality Customer Service | BUS 2XX | General Business Electives | 3 |
| 10-102-160 | Business Decision Making | BUS 3XX | General Business Electives | 3 |
| 10-103-106 | Microsoft Office - Introduction | BUS 1XX | General UWSP Electives | 3 |
| 10-101-140 OR 10-102-178 | Accounting 1 OR Personal Finance | BUS 2XX | General UWSP Electives | 3 |
| 10-106-190 | Professional Business Skills | BUS 2XX | General UWSP Electives | 3 |
| 10-102-110 | Employment Law | BUS 2XX | General UWSP Electives | 3 |
| 10-196-191 | Supervision | BUS 3XX | General UWSP Electives | 3 |
| 10-102-230 | Business Communities | BUS 2XX | General UWSP Electives | 1 |
| 10-102-231 | Business Networking | BUS 2XX | General UWSP Electives | 1 |

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| 10-102-232 | Entrepreneurial Foundations | BUS 2XX | General UWSP Electives | 1 |
| 10-102-233 | Negotiation Skills | BUS 2XX | General UWSP Electives | 1 |

Total Credits Transferred from Mid-State Technical College

64-65

Remaining Courses to Complete at UW-Stevens Point

| University Catalog Number | University Course Name | Credits |
|---|---|---------|
| ENGL 202 | Academic Writing and Research | 3 |
| Arts | Choose from designated classes | 3 |
| Humanities | Choose from designated classes | 3 |
| Historical Perspectives | Choose from designated classes | 3 |
| Natural Sciences | Choose from designated classes | 3 |
| Wellness | Choose from designated classes (Wellness class is only needed if Dev. Psych. is not completed at Mid-State) | 1-3 |
| Additional ART/HU/HP/NS | Choose from designated classes | 3 |
| Global Awareness | Can be satisfied with above coursework | 0-3 |
| Environmental Responsibility | Can be satisfied with above coursework | 0-3 |
| MATH 109 OR MATH 111 | Math for Social Sciences or Applied Calculus | 4 |
| ACCT 210 | Introductory Financial Accounting | 3 |
| ACCT 211 | Introductory Managerial Accounting | 3 |
| ECON 111 | Principles of Microeconomics (SS) | 3 |
| BUS 201 | Writing and Presenting for Business | 3 |
| BUS 301 | Building Relationships for Business | 3 |
| BUS 350 | Principles of Finance | 3 |
| BUS 360 | Principles of Production | 3 |
| BUS 370 | Management Information Systems | 3 |
| BUS 380 | Principles of Business Analytics | 3 |
| BUS 480 | Strategic Management | 3 |
| ACCT 497 OR BUS 497 OR ECON 497 | Internship | 3 |
| BUS 322 | Business Leadership for Managers | 3 |
| BUS 327 | Managing Global Organizations | 3 |
| Focused Management Elective | Choose from Designated Courses | 3 |

Total Credits Completed at UW-Stevens Point

65-73

Additional Information

- Students will need to test into or complete the prerequisite for MATH 111 Applied Calculus.
- UWSP University graduation requirements for a Bachelor of Science Degree will need to be completed: 40 credits at 300 and 400 level and 120 total minimum credits.
- Associate degree graduates must have earned a minimum grade point average of 2.50. An ineligible candidate may appeal for consideration through the Head, Sentry School of Business and Economics.
- The acceptance of credits applies only to this Program-to-Program Articulation.
- For acceptance of equivalent courses, Mid-State courses must have been completed within the last five years. Beyond this period of time, course equivalents will be assessed on an individual basis.