

MID-STATE TECHNICAL COLLEGE BUSINESS MANAGEMENT TO UW-STOUT B.S. BUSINESS ADMINISTRATION, GENERAL BUSINESS CONCENTRATION TRANSFER GUIDE

Mid-State Technical College General Education Courses

Mid-State Catalog Number	Mid-State Course Name	University Catalog Number	University Course Name	Credits
10-801-136 OR 10-801-195	English Composition 1 OR Written Communication	ENGL 101	Composition 1	3
10-801-196 OR 10-801-198	Oral/Interpersonal Communication OR Speech	COMST GXX	Communication Studies Stout Core	3
10-804-189	Introductory Statistics	STAT 130	Elementary Statistics	3
10-809-198 OR 10-809-188	Intro to Psychology OR Developmental Psychology	PSYC 110 OR HDFS 255	Intro to Psychology OR Lifespan Human Development	3
10-809-196 OR 10-809-172 OR 10-809-122	Intro to Sociology OR Intro to Diversity Studies OR Intro to American Government	SOC 110 OR SOC GAX OR POLS 210	Intro to Sociology OR Sociology Stout Core OR American Government	3
10-809-287	Principles of Macroeconomics	ECON 210	Principles of Macroeconomics	3

Mid-State Technical College Program Courses

Mid-State Catalog Number	Mid-State Course Name	University Catalog Number	University Course Name	Credits
10-102-101 AND 10-196-191	Introduction to Business AND Supervision	BUMGT 304 AND BUMGT XXX	Principles of Management AND Management Elective	3 credits applied 3 credits not applied
10-104-102	Marketing Principles	BUMKG 330	Principles of Marketing	3
10-101-140	Accounting 1	BUACT 206	Intro to Financial Accounting	3
10-102-104	Business Law	BULGL 318	Business Law 1	3
10-196-189	Team Building and Problem Solving	INMGT XXX	Industrial Management Elective <i>(Problem Solving Core - This course will substitute to satisfy this requirement)</i>	3
10-102-138 OR 10-196-190	Organizational Behavior OR Leadership Development	INMGT 400	Organizational Leadership <i>(Advanced Management Core)</i>	3
10-196-193	Human Resource Management	PSYC 382	Human Resources Management <i>(Concentration Core)</i>	3

10-106-106	Quality Customer Service	BUMGT XXX	Business Management Elective (Concentration Electives)	3
10-106-190	Professional Business Skills	BUMGT XXX	Business Management Elective (Concentration Electives)	3
10-102-110	Employment Law	BULGL XXX	Business Law Elective (Concentration Electives)	3
10-102-160	Business Decision Making	BUMGT XXX	Business Management Elective (Concentration Electives)	3
10-196-192	Managing for Quality	INMG 325	Quality Management	3
10-103-106	Microsoft Office - Introduction	Not Applicable	This course does not transfer to UW- Stout	0
10-102-230	Business Communities	Not Applicable	This course does not transfer to UW- Stout	0
10-102-231	Business Networking	Not Applicable	This course does not transfer to UW- Stout	0
10-102-232	Entrepreneurial Foundations	Not Applicable	This course does not transfer to UW- Stout	0
10-102-233	Negotiation Skills	Not Applicable	This course does not transfer to UW- Stout	0

Total Credits Transferred from Mid-State Technical College

54

Remaining Courses to Complete at UW-Stout

University Catalog Number	University Course Name	Credits
ENGL 102	Composition 2	3
MATH 123	Finite & Financial Mathematics	3
Natural Science with a lab	Choose from designated courses	4
Arts and Humanities Stout Core	Choose from designated courses	6
Social Responsibility and Ethical Reasoning Stout Core	Choose from designated courses	3
Stout Core Electives	Choose from designated courses	3
BUACT 207	Intro to Corporate & Managerial Accounting (Business Requirements Core)	3
BUFIN 227	Financial Wellness (Business Requirements Core)	3
BUFIN 340	Business Finance (Business Requirements Core)	3
BUMGT 100 OR BUSCM 100	Intro to Business Administration OR Intro to Supply Chain Management (Business Requirements Core)	1
BUMIS 333	Management Information Systems - Decision Support (Business Requirements Core)	3
ECON 215	Principles of Microeconomics (Business Requirements Core)	3
INMG 314	Enterprise Resource Planning Practicum (Business Requirements Core)	3
INMG 365	Project Management (Business Requirements Core)	3

INMGT 220 OR INMGT 201 OR INMGT 210	Operations Management OR Quantitative Methods in Production Operations OR Service Operations Management (Business Requirements Core)	3
BUACT 312 OR BUACT 320 OR BUACT 335 OR BULGL 319 OR BULGL 401 OR PM 365	Cost Accounting OR Income Tax Accounting OR Accounting for Management Decisions OR Business Law 2 OR Legal Environment of Business OR Principles of Real Estate (Concentration Core)	3
BUMKG 334 OR BUMKG 335 OR BUMKG 350 OR BUMKG 370 OR BUMKG 391 OR BUMKG 479 OR BUSCM 338 OR BUSCM 437	Professional Selling & Marketing Development OR Sales Management OR Digital Marketing Strategy & Practices OR Integrated Marketing Communications OR Principles of Social Media Marketing Management OR Marketing Research OR Principles of Logistics OR Procurement, Sourcing, & Supply Chain Management (Concentration Core)	3

Total Credits Completed at UW-Stout

66

Additional Information

- Students will be required to complete a minimum of 32 credits in residence for a bachelor's degree awarded at UW-Stout.
- Students must complete the entire Mid-State program and meet UW-Stout's admission requirements for this agreement to apply.
- More information on transfer admission guidelines can be found on the UW-Stout [website](#).